



**Innovative / Military-Grade / Global
SATCOM & Assured-PNT Solutions**

Global SATCOM Capability Update for DBCP-38 S&T Workshop

Nov 1st, 2022

**Zee Safi
Senior Vice President**



Agenda

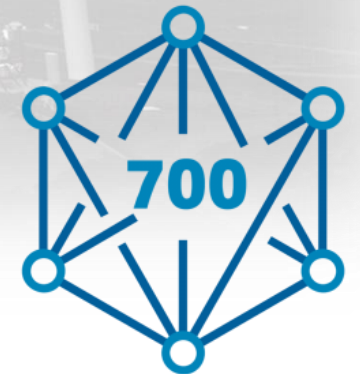
- ❑ Our Essential Maritime Environments
- ❑ Iridium Next Generation Capabilities
- ❑ NAL Research's Deep Iridium Capabilities
- ❑ Next Generation Quicksilver Midband Modem
- ❑ Airtime Management

Maritime Environment Essential – Critical – Global

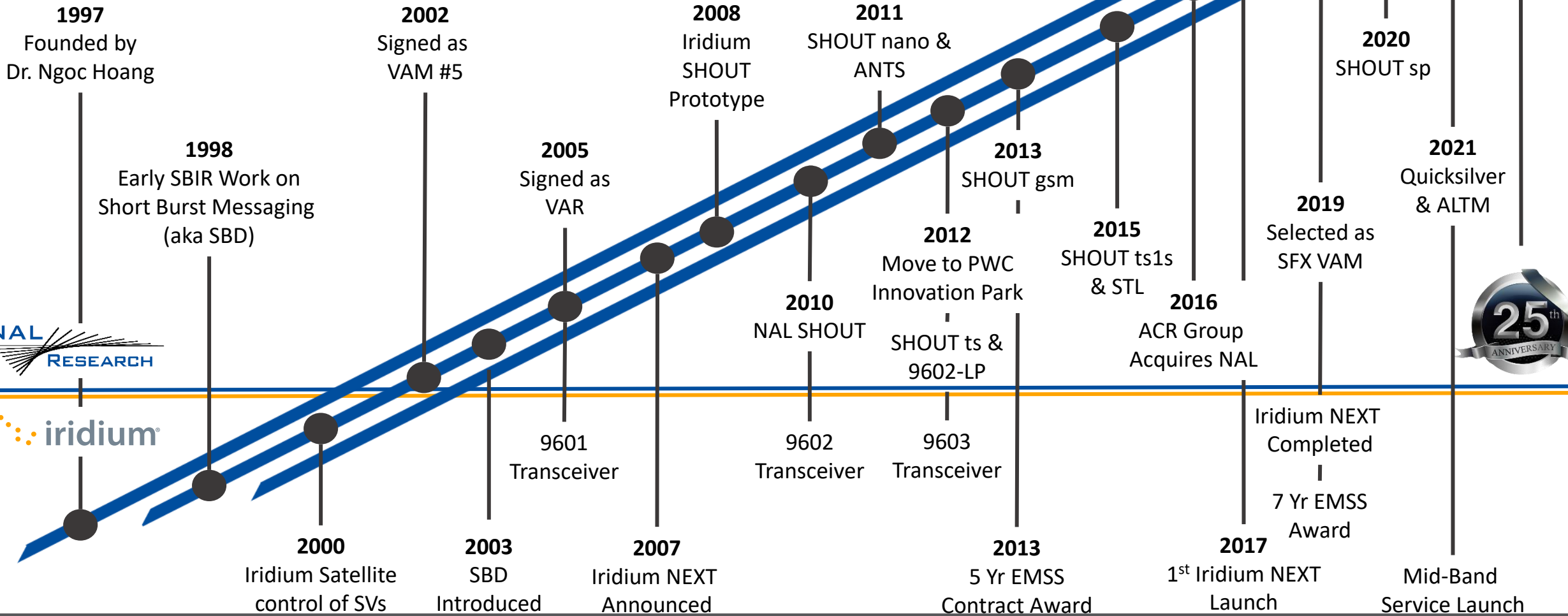
- ❑ Oceans, seas, and coastal regions are critical
- ❑ “Blue economy” estimated at \$3-6 Trillion per year
- ❑ Maritime environmental stress is increasing
 - Climate change
 - High paced economic development
 - Pollution
 - Overfishing
- ❑ Continuous & sophisticated monitoring essential for understanding and adaptation
- ❑ Recent updates to Iridium’s constellation enables new solutions

Iridium Satellite Network

- ❑ Fully refreshed in 2019 – Block II
- ❑ Maintained Capabilities
 - Global Availability, All-Weather Capacity, Reliability, Low-Latency
 - Narrowband Services – SBD, RUDICS, Voice, Push-to-Talk (PTT)
- ❑ New “Certus” Service Capabilities
 - More throughput:
 - Midband: 22 – 88 kbps
 - Broadband: 175 – 700 kbps
 - Modern data interfaces



NAL Research's History is...



- NEXT Generation Iridium Certus Midband
- Compact, rugged design
- Suitable for global OTH & BLOS
- Designed for multiple applications

10-35X Greater Throughput
Compared to Narrowband (2.4 kbps)

“Best-In-Class” power usage in idle, standby, receive & transmit modes.

On average, **<45%** the size and volume of its competitors.

IP-Based Interfaces :
Ethernet & Wi-Fi (Optional)

Easy setup / Install Kit:
5min. Out-of-box to on-air

Improved Throughput:
22kbps Uplink/88kbps Downlink



Power Consumption:

Input:	10 – 32 VDC (18 W or Higher Power Supply Recommended)
Typical Performance (@ 12 VDC):	Idle: 2.0 W
	Full-rate RX: 5.5 W
	Full-rate TX: 4.8 - 9.6 W (Satellite Position Dependent)

Antenna Options:

STUB:
SAF9700



MAST-MOUNT:
SAF9701



PUCK:
SAF9702/3



AVIATION:
SAF9704



How to Leverage Iridium Certus

❑ Multiple Integration Routes

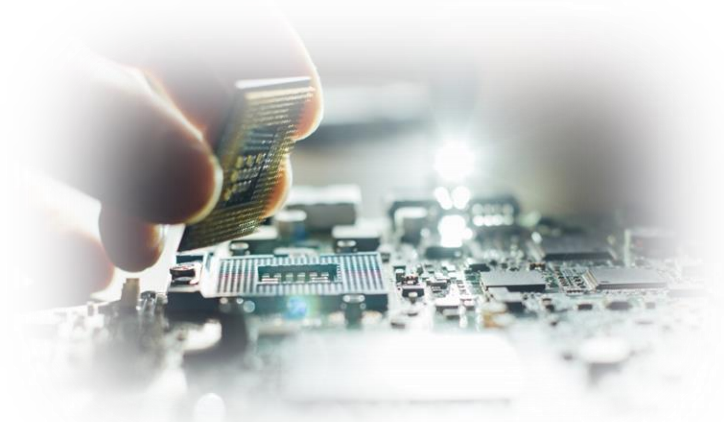
- A3LA “Drop-in” Replacement
 - RS-232 interface aligns with common electrical data interfaces
 - AT-Command interface enables rapid swap with existing Iridium architectures
- Modern Integration Concepts
 - Ethernet electrical interface
 - JSON data interface for remote control



QUICKSILVER

❑ Customization and Integration Consulting

- Leverage NAL’s deep well of Iridium expertise
- Boardstack integration
- Adapted mechanical / electrical interfaces



Example of Success: *A3LA -> Quicksilver Retrofit*

❑ **Need:** Increased data throughput from 2.4 kbps RUDICS to Certus 100 Service

❑ **Problem:**

- Data pre-processed on-board and post-processed data transferred via Iridium RUDICS
- Ability to transmit raw data for richer processing is desired

❑ **Solution:**

- Quicksilver as planned product improvement is direct upgrade for NAL A3LA
- Quicksilver backwards compatible AT-Command interface enables simple retrofit

❑ **Result:**

- Quicksilver system allows for more data to be transmitted quickly via Certus
- Organizations can process and distribute data for analysis

A3LA



QUICKSILVER

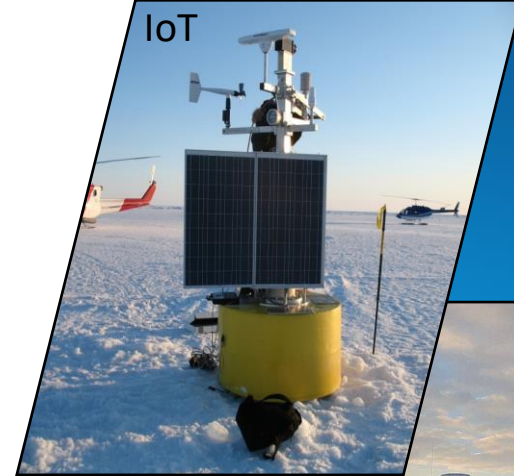
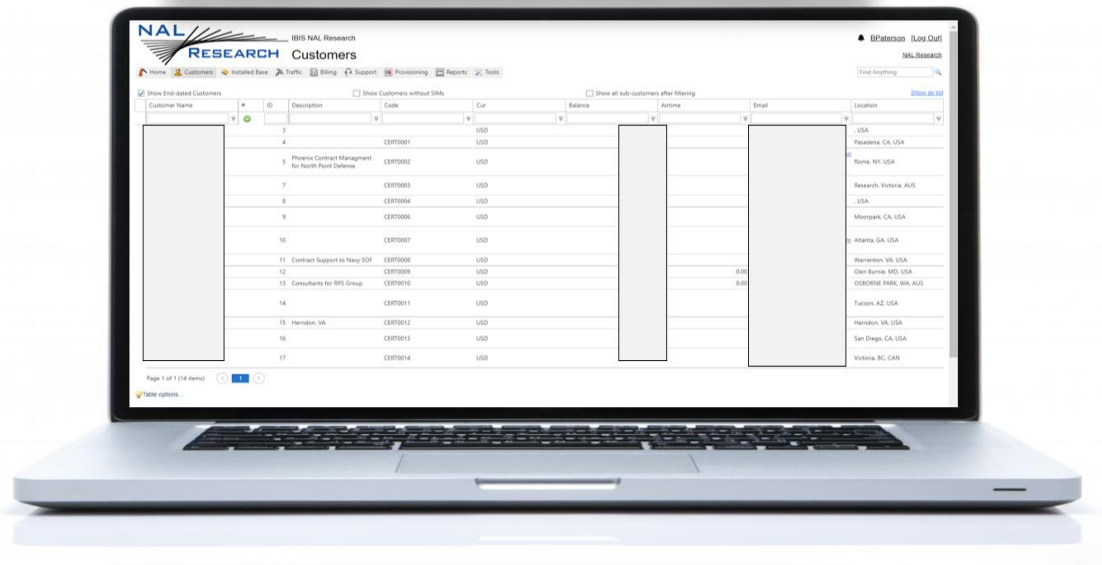


Certus Midband Airtime

- ❑ Low-cost monthly service plans that work anywhere on the planet
- ❑ Customer Portal for Airtime self-management
 - Data usage monitoring
 - Automated alerts and reporting
 - Ability to modify airtime plans directly

Monthly service & annual plans available

Visit our Airtime Portal Today!



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Maritime





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